

Alexandra Bazo

Acquisitions Associate

EXPERIENCE

NAI Merin Hunter Codman, West Palm Beach—Commercial/Acquisition Associate

JUNE 2018 - PRESENT

Worked with Managing director for Investment Sales and leasing. Landlord representation for class A/Trophy assets and tenant underwriting, retention and procurement for large office assets. Representing over 250,000 Sf of class A and similarly for class B. In Investment sales, analyzing market data to generate and draft BOV, OM and proforma modeling for each asset as well as managing the transaction from start to closing. With a niche specialization in medical office sales/leasing. Currently, working with VP of acquisitions and asset management to place \$100 million in private equity for office/retail assets in the southeastern U.S. for a close-end fund. Utilizing excel, Argus and qualitative/quantitative analysis of each asset and local market data for financial modeling and underwriting to determine feasibility of each asset. Managing and tracking all aspects of due diligence and drafting investment committee memorandum. Work hand in hand with leasing and property management teams to oversee existing assets under management to preserve and supersede initial acquisition/disposition strategies.

Bazo Investments, Miami— Managing Owner

JAN 2015 - PRESENT

Identification of real estate assets for acquisitions/dispositions in family investment portfolios in the residential sector. Supervise team managing financial records, bookkeeping, budgets and financial statements. Negotiating, reviewing, and enforcing leasing contract agreements, handling rent collection, as well as, rectifying all tenant disputes and requests.

EDUCATION

Georgetown University, Washington D.C

Master's in real estate with Concentration in Finance- Current GPA 3.96

JUNE 2018 – MAY 2022

John Cabot University, Rome- Italy

B.A. in Business Administration

(University of Wales, UK Certification with Class Honors Division 2)

B.A. in International Affairs

AUGUST 2001 - MAY 2005

SKILLS

Financial Modeling

Argus & Excel Software

Real Estate Portfolio

Construction and Management

CoStar & Loopnet

Market Research and Demographics

Understanding of Real Estate Law & Accounting

MEMBERSHIPS

Real Estate Sales Associate

Florida License

Wellington Chamber of Commerce

WOW- Women of Wellington

Georgetown Alumni Association

JCU Alumni Association

UNICEF- Sponsor

Children International Sponsor (since 1999)

AFIRE Fellow

LANGUAGES

English- Fluent

Spanish-Fluent

Italian-Fluent