

Ishmam Ahmed

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EDUCATION

Georgetown University

Professional Master's in Real Estate

Concentrations: Global Investments & Development GPA: 3.80

Washington, D.C Dec 2022

University of Central Florida

Major: B.S.B.A Integrated Business Minor: Entrepreneurship

Orlando, FL Apr 2020

PROFESSIONAL EXPERIENCE

Bank of America

Performance Measurement Analyst

Jacksonville, FL

Jul 2021 – Mar 2022

- Created and updated over \$7 billion in Bank of America Private Bank accounts, including institutional clients
- Monitored and validated performance for all Private Bank accounts in conjunction with a team of 8
- Conducted monthly performance validation process, created, and maintained custom benchmarks, and answered performance questions from Private Bank portfolio managers
- Updated and improved the FirstRate Core Question and Answer Guide for use by team members

Charles Rutenberg Realty

Real Estate Sales Associate

Orlando, FL

Feb 2019 – May 2021

- Promoted sales of 2 to 4 properties per year through advertisements, open houses, and participation in MLS services
- Managed leasing and moving process of 1 to 2 residential, single family homes properties focused on student housing
- Prepared residential and commercial property analyses, presentations for buyers & sellers, researched listings and created market reports, set up title searches and home inspections
- Coordinated appointments to show homes to prospective buyers and contacted property owners and advertise services to solicit property sales listings

ENTREPRENEURIAL EXPERIENCE

Georgetown Summer Launch Incubator (SLI)

WadhBank, Co-Founder

Washington, D.C

June 2021 – July 2021

- Launched a blockchain-based mobile banking platform that serves underbanked populations for North America, MENA, and LATAM while abiding my halal, Islamic financial principles as well as ESG guidelines
- Increased user signups, conducted over 50 customer interviews, and increased user-base to over 1600 people
- Participated as one of the top 12 ventures chosen for the SLI 2021 program, gaining a \$2000 grant
- Formed relationships with the Casablanca Stock Exchange, CitiBank, CommonBond, Universidad San Francisco de Quito (USFQ)

Emerald Partners

Co-Founder, Managing Director

Orlando, FL

May 2020 – May 2021

- Formed the framework for \$25M inaugural fund focusing on a low-leverage, shariah-compliant value-added residential fund for secondary markets including Orlando, West Palm Beach, Jacksonville and Houston
- Created and presented marketing material, fund offering documents, financial projections, pitch decks, and term sheets
- Facilitated the company to rank as 1 of 50 top global ventures in the Blackstone Techstars Fellowship 2020 program
- Raised \$10,000 in the first quarter of operations including a \$1500 non-dilutive grant from the University of Central Florida and \$5000 startup grant award by Future Founders and Blackstone
- Established over 80 relationships and gained interest from firms including, but not limited to, Cushman & Wakefield, Nuveen, HSBC Bank, Yale Endowment Fund, Harvard Endowment, Maqasid Capital, RIF Trust, and PwC

CERTIFICATES & SKILLS

LANGUAGE(S): Fluent in English and Bangla | Intermediate in Hindi and Urdu

COMPUTER PROGRAMS: Microsoft Office Suite | Microsoft Excel

BANKING PROGRAMS: FirstRate Core | FirstRate Professional

ADDITIONAL PROGRAMS: Canva | Zoom | Salesforce | OneSite | Argus

CERTIFICATE(S): Florida Real Estate license